न या । । । न य

MAKE THE ACQUAINTANCE OF

The Corley Companyluc. WHOLESALE & RETAIL DEALERS

PIANOS PLAYER-PIANOS, ORGANS VICTOR-VICTROLAS, TRECORDS, AND EVERY THING MUSICAL"

THE LARGEST STOCK OF MUSICAL-INSTRUMENTS IN THE SOUTH.

> "THE HOUSE THAT MADE RICHMOND MUSICAL."



BETTER ACQU.

BETTER ACQU.

ORY GOODS AND NOTH Merchandise ?



Catalogue 9 Inquiries Solicited

PS. TAYLOR DRUG

We Invite

PIANOS We are distributors, wholesale and retail, of

Victors and Victor-Victrolas A complete line, including all styles and sizes.

Walter D. Moses & Co. 103 East Broad Street, Richmond, Va. Oldest Music House in Virginia and North Carolina.

Cordial Welcome is Extended All Visitors.



H. CLARKE & SONS, Inc., No. 1207 E. Main St., The South's Greatest Mail Order Wine and Whiskey Merchants. Thos. N. Kendler,

Cornices, Skylights and Metal Ceilings

407 Brook Avenue, RICHMOND, VA.

Dunlop Flour

IT'S MADE IN RICHMOND

The Dunlop Mills, RICHMOND, VA.



The American Advertising Agency,

Inc. Mutual Building, Richmond.
Savings Bank Bldg., Washington.
Bultimore and Light Streets,
Baltimore.

Advertises Anything Anywhere



The E. B. Taylor Co. extends you a cordial invitation to come to Richmond "Better Ac-quaintance Week." You will catch the Kewpie Smile when you see our samples of Holi-day Goods. It will pay you to place your orders direct, but should you

THE E. B. TAYLOR COMPANY

1011 East Main Street, Richmond, Va.

Mr. Merchant

Don't leave for home until you have seen my most complete line of

Suitings

Ask about my SPECIAL UNDER-PRICED ITEMS.

B. Arenstein TAILOR, 709 East Main Street,

Richmond, Va.

HARMIAN



ural flavors that everybody love. The candy is "fork-dipped" and put in individual (paper) cups. Freshness guaranteed. At soda, drug and candy stores in the pink box from 35c to \$3.90. Each box is our best. The price depends entirely on quantity.

Westmoreland Candy Co., Mfgrs. Richmond, Virginia.

Kitchen Equipment

The most complete line in the South. Every requirement of the kitchen for Private Homes, Restaurants, Clubs, Institutions, Nothing too large nor too small.

Store Fixtures—Butchers' Supplies a specialty. Refrigerators for every purpose. Witness a demonstration of Smith's Ideal Combination Range.

B. W. SMITH & CO. 1306 East Main Street,

Richmond, Va.

BETTER ACQUAINTANCE Leads to

111 South Twelfth Street,

Near the Post-Office, Banks, Hotels, and in the Wholesale District.

Mutual **Business**

Advantages
We hope to become better acquainted with the BETTER ACQUAINTANCE WEEK visitors.

BENJ. T. CRUMP CO., Inc. Harness and Saddlery,

1309 E. Main Street, Richmond, Va

Better Acquaintance Week Visitors We wish to call attention to our excel-

Mail Orders

Our stock of Fine Fancy Groceries, Wines, Liquors, etc., should be of espe-cial appeal, and we can adequately handle all order by mall.

R. L. CHRISTIAN & CO.

816-818 East Main Street, Richmond, Va. We prepay freight on assorted orders of \$5.00 or more.



MONEST PEOPLE

Greetings

visiting southern merchants, and hope that we may have the pleasure of be-

W. S. Tanner Paint Company

BETTER ACQUAINTED.

PAINTS AND OILS, 1303 East Main Street, Richmond, Va.

The Money of the South

Development of the South

The Object of the Life Insurance Company of

Virginia Visit our handsome new building, owned and occupied exclusively by the company, opposite the City Hall and Capitol. All are welcome. Tip Top Bread

Topping Them All for PURITY - QUALITY - QUANTITY. SHIPPED ANYWHERE-EVERYWHERE.

Ask Your Wholesale Grocer. Made by

Nolde Bros. Bakery

BETTER ACQUAINTANCE

G. M. Co.'s Pearl I. C. **Roofing Tin** will be advantageous to you,

GORDON METAL COMPANY

Fourteenth and Dock Sts., Richmond, Va.